



Software That Fits

Client

FJC Security Services Inc.
Floral Park, New York

Type of Business

Security guards for residential complexes, commercial properties, major airports, transit hubs and landmarks

Number of Locations: 9

AccountMate Users on System: 10

AccountMate Modules:

- Accounts Payable
- Accounts Receivable
- General Ledger
- Inventory Control
- Purchase Order

“The consultative expertise and product applications of Friendly Software has streamlined our accounting system, increased employee productivity and helped us better prepare for the future. Specifically, the easy integration of AccountMate Software solutions into our existing platforms has maintained continuity in reporting, while enhancing the informational output.”

– *Stephen Finkel,*
VP of Finance,
FJC Security
Services, Inc

Security Company Triples Business in One Year with Customized AccountMate Business Management System

Employing over 4,000 security officers, FJC Security Services Incorporated is one of the largest privately owned and operated security service providers in the New York and New Jersey areas. In business since 1988, from nine locations they deliver superior protection for residential complexes, commercial properties, major airports and high-profile public landmarks.

In the past FJC has maintained the payroll records on its thousands of employees using an off-site payroll service. FJC accounting personnel would key in all pertinent payroll information to the external application. But then, a surge of new clients made FJC Security Services feeling anything but secure.

The Challenge

FJC utilized a PC-based in-house network of several dozen servers, 250 workstations and an IT support staff. The initial goal was to create a system that would move data from the external application back to FJC into their accounting solution.

In the past a great deal of work had been done with Excel and other applications to get the data into their in-house system.

Compounding the problem was an influx of new business, necessitating hiring more employees whose payroll data had to be established, maintained and tracked. The accounting department began to be crushed under the weight of the data work.

FJC management was deeply concerned because margins in this industry are razor thin and any accounting mistakes prove costly. They felt their system was inefficient, arresting productivity and would not be able to keep up with the continuing growth of the company.

The Solution

Friendly Software an AccountMate Elite Solution Provider, partnered with FJC to develop and deliver an AccountMate-based solution that fit FJC’s immediate needs and those of tomorrow.

Friendly Software developed an efficient data “bridge” from the external system that would create a journal entry for the payroll information they were tracking and a summary of accounts receivable.

They also worked together with the FJC IT group to create a full conversion program from their existing system into the AccountMate system, eliminating the re-entry of all the data.

The Results

Over a holiday weekend, Friendly Software conducted the conversion process and got everything up and running. When the FJC employees came to work on Tuesday the system was “live.”

In a little over a year since the AccountMate modules were installed, FJC has nearly tripled its business. Having the right accounting tools in the right place certainly played a role in that success. The accounting department runs smoother, faster and more productively.

The system will also grow with FJC because AccountMate modules adapt to any business's unique processes. The "source code," the mechanics of the software, is modifiable so it can be conformed to any business and evolves as a business does.

About the Client

FJC Security Services Incorporated has specialized in integrating uniformed armed and unarmed security personnel, leading-edge technologies and strategic consulting services since 1988 in New York and New Jersey. www.fjcsecurity.com

About Friendly Software, Incorporated

Friendly, an AccountMate Elite Solution Provider is a highly experienced, broad-based software business with a depth of expertise and resources. Their skill set lies in understanding business as business, not just technology. They believe computers and software are tools and methods to streamline today's business processes, increase productivity and generate profit. www.friendlysoftware.com

About AccountMate

Founded in 1984, AccountMate develops and markets fully modifiable business accounting software. Systems range from single user versions to those that support hundreds of users simultaneously. AccountMate software is distributed exclusively through a worldwide channel of authorized solution providers. AccountMate can be reached at (800) 877-8896 or at www.accountmate.com

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