



RedTail Announces Integration with AccountMate 7.6 Software for its Managed EDI Services Solution

New Enhanced Interface Provides End-to-End Automation for EDI. Transactions for Suppliers and Distributors

WESTBOROUGH, MASS. (January 4, 2010)—RedTail Solutions, which delivers managed service solutions for electronic data interchange (EDI) and global data synchronization (GDS) to mid-market suppliers and manufacturers, today announced the availability of an enhanced Interface that is integrated with the newly released AccountMate, version 7.6, a popular mid-market accounting solution from AccountMate Software Corporation.

RedTail's managed EDI services solution handles all communications between manufacturers and distributors using AccountMate 7.6 and their trading partners (like Wal-Mart and The Home Depot). This makes it possible for companies processing large volumes of EDI transactions to experience high levels of automation and integration. As such, RedTail and AccountMate customers are able to cut costs, improve efficiency, eliminate errors, and accelerate the order-to-cash cycle.

The RedTail EDI Interface to AccountMate, developed by Figtree Consulting, Inc., streamlines EDI operations. For example, EDI purchase orders are seamlessly moved to AccountMate sales orders. Once the items are shipped, information is passed to RedTail EDI to generate and transmit

the EDI invoice to the trading partner. RedTail EDI for AccountMate 7.6 also provides an intuitive interface which simplifies work for order entry and billing clerks. Clear reporting offers straightforward tools for management oversight.

Availability

The AccountMate 7.6 interface for RedTail EDI is currently available and users of AccountMate SQL and Express 7.5 interface can upgrade by contacting their AccountMate Solution Provider or RedTail at operations@redtailsolutions.com. The new interface is available to RedTail customers at no additional charge.

About AccountMate

Since 1984, AccountMate Software Corporation has provided customers with powerful and flexible accounting and business management software. The availability of source code makes this software highly modifiable so that it can be adapted to any changing business environment. AccountMate accounting modules are available for Microsoft SQL®, Microsoft Express®, and LAN. A wide variety of independently developed programs are also available to further tailor AccountMate software to specific industries. AccountMate products are sold worldwide through authorized resellers. For additional information, visit www.accountmate.com.

About RedTail Solutions, Inc.

RedTail Solutions delivers Managed Services for Electronic Data Interchange (EDI) and Global Data Synchronization (GDS) enabling our customers to optimize trade compliance performance. RedTail's Managed Services seamlessly integrate with Sage, Microsoft, and AccountMate ERP systems to accelerate the order to cash cycle, reduce errors and chargebacks, and ensure product data synchronization. Visit www.redtailsolutions.com.

About Figtree

Figtree Consulting, Inc., based in Morris Plains, NJ has been a developer of custom business software and networking solutions in the New York/New Jersey metropolitan area as well as several nationally distributed software products since 1983. The company provides custom web-based and Windows®-based applications for many industries including distribution, publishing, and banking. Figtree professionals—including business analysts, programmers, and networking technicians—work closely with clients to develop system requirements and recommend accounting and business procedures as well as design custom business software. The staff includes CPA's, as well as individuals with certifications in Microsoft SQL Server®, programming, and networking. For more information, visit www.figtree.com.